

Station Sorting Pilot Proposal

30 days · one station · no capital cost · removable at any time

SortLease LLC
For carrier and station operations leadership

WHAT WE SEE AT DELIVERY STATIONS

- Drivers sort mixed packages by hand before they can leave, on paid time, and the sort gets longer in peak season.
- In dense areas we visited, including Flushing (Queens, NY) and Santa Monica (CA), space is so tight that three or four delivery partners share one sorting area.
- Late first departures push stops later in the day and add overtime, which shows up in on-time and cost metrics.
- Conventional automated sorters are built for large hubs and can cost \$300,000 or more, so at a 20–40 route station the investment rarely pays back and the sort stays with drivers. Pay-per-parcel sorting removes that capital decision.

THE PILOT

- One station of your choice, 30 days, run under **your** site rules and access procedures.
- SortLease installs, operates and maintains a compact automated sorter; staff training included.
- The sorter reads the label and routes each package. It does **not** connect to or change your systems; all scans you require stay with your team and drivers.
- Delivery partners at the station can share the sorter in separate time windows or lanes; their packages are never mixed at hand-off.
- Pay-per-parcel from **\$0.10 per package** (200 packages = \$20 a day, against up to three hours of morning sorting); pilot pricing agreed in writing before start.

WHAT WE MEASURE TOGETHER

Metric	Baseline week	Pilot
First van departure time	measured	measured
Driver minutes spent sorting	measured	measured
Missorts found at load-out	measured	measured
Floor space used for sorting	measured	measured
Cost per package sorted	calculated	calculated

Results are shared with you in full. If the numbers do not show a benefit, we say so.

YOUR DECISION AFTER 30 DAYS

Continue or expand to more stations on pay-per-parcel terms, or as a shared sorting hub for several delivery partners where space is tight.

End the pilot with no obligation. We remove the equipment and leave the site as we found it.

WHAT WE NEED FROM YOU

- Approval to run the pilot at one station, and a station contact for site rules and scheduling.
- About 200–400 sq ft of floor space and a standard power outlet near the sorting area. *(to be confirmed for the chosen station)*
- One baseline week of the metrics above, which we collect together.